

Whatcom County - Real Estate Sales

| Bellingham | | Jan '07 | Average Price | Prior Month | Y-T-D 2007 | Jan '06 | Y-T-D 2006 |
|-------------------------|------------------------------|----------------|----------------------|--------------------|-----------------------|----------------|-----------------------|
| 1 | Used, Single Family | 86 | \$356,238 | 103 | 86 | 101 | 101 |
| 2 | New, Single Family | 12 | \$364,480 | 18 | 12 | 10 | 10 |
| 3 | Condominium | 42 | \$219,366 | 29 | 42 | 81 | 81 |
| 4 | Multi-Family; Comm'l/Indst'l | 14 | \$491,315 | 21 | 14 | 29 | 29 |
| 5 | Platted - Lot Only | 19 | \$97,658 | 23 | 19 | 44 | 44 |
| 6 | Unplatted - Land Only | 5 | \$126,667 | 2 | 5 | 1 | 1 |
| 7 | Land with Manufactured Home | 2 | \$297,500 | 2 | 2 | 2 | 2 |
| Bellingham Total | | 180 | | 198 | 180 | 268 | 268 |

| North County (Ferndale, Lynden, Blaine) | | Jan '07 | Average Price | Prior Month | Y-T-D 2007 | Jan '06 | Y-T-D 2006 |
|--|------------------------------|----------------|----------------------|--------------------|-----------------------|----------------|-----------------------|
| 1 | Used, Single Family | 60 | \$308,038 | 72 | 60 | 80 | 80 |
| 2 | New, Single Family | 27 | \$362,308 | 26 | 27 | 17 | 17 |
| 3 | Condominium | 11 | \$194,727 | 13 | 11 | 13 | 13 |
| 4 | Multi-Family; Comm'l/Indst'l | 14 | \$353,150 | 16 | 14 | 22 | 22 |
| 5 | Platted - Lot Only | 12 | \$307,908 | 27 | 12 | 48 | 48 |
| 6 | Unplatted - Land Only | 7 | \$213,614 | 15 | 7 | 14 | 14 |
| 7 | Land with Manufactured Home | 5 | \$176,880 | 7 | 5 | 5 | 5 |
| North County Total | | 136 | | 176 | 136 | 199 | 199 |

| East County (Deming, Sumas) | | Jan '07 | Average Price | Prior Month | Y-T-D 2007 | Jan '06 | Y-T-D 2006 |
|--|------------------------------|----------------|----------------------|--------------------|-----------------------|----------------|-----------------------|
| 1 | Used, Single Family | 7 | \$154,380 | 7 | 7 | 10 | 10 |
| 2 | New, Single Family | 3 | \$163,770 | 2 | 3 | 5 | 5 |
| 3 | Condominium | 1 | \$116,000 | 1 | 1 | 2 | 2 |
| 4 | Multi-Family; Comm'l/Indst'l | 0 | \$0 | 1 | 0 | 0 | 0 |
| 5 | Platted - Lot Only | 12 | \$35,114 | 6 | 12 | 22 | 22 |
| 6 | Unplatted - Land Only | 4 | \$105,522 | 1 | 4 | 1 | 1 |
| 7 | Land with Manufactured Home | 5 | \$75,188 | 9 | 5 | 4 | 4 |
| East County Total | | 32 | | 27 | 32 | 44 | 44 |

| Total Sales | 348 | | 401 | 348 | 511 | 511 |
|--------------------|------------|--|------------|------------|------------|------------|
| | | | | | | |

Market Statistics Provided Courtesy of *First American Title & Escrow of Bellingham* .
Data compiled from Whatcom County recordings.